



The Problem

A multinational pharmaceutical company had been having a number of issues in terms of compliance and ensuring that staff were completing specific tasks. Their existing processes for ensuring adequate levels of compliance, involved staff manually inputting information into an Excel document, following the completion of their inspections. Apart from the whole process being onerous and time consuming, the audit trail was only as good as the information being input yet the quality and reliability of this information varied greatly. There was no way of verifying if the information was correct or if the inspections had even been completed. Management had no line of sight on task completion or outstanding issues, and given the size and complexity of the site, they had serious concerns that they were not fully compliant.



Future inspections
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on each PIV using an
Android or IOS device,
which would confirm the
time of the audit, GPS
location and also include a
photo of the PIV in its
correct position.



Our Solution

By implementing Over-C's software, using a combination of wireless sensors, to transmit the data, it was possible to ensure that these checks would be carried out in the future.

The site auditors reviewed our system and they were satisfied that it addressed all of their concerns and the site was allowed to remain open.

The pharmaceutical company in question has plans to roll our system out to other aspects of their business, on a larger scale.

Operations Manager





Fire Safety

The pharmaceutical industry is a high risk sector and non-compliance attracts significant fines, including the threat of site closure and also puts the welfare of staff at risk.

One of the highest site risks for a Pharmaceutical is fire safety. For example, Post Indicator Valves (PIVs) are a key component of their fire safety strategy.

They control the water supply to Fire Protection Systems, therefore it is vital to ensure on a weekly basis, that they are operating correctly.

As part of a weekly safety check, staff are required to check that the Valves are in the correct position. They then input this information into an Excel spreadsheet.

With Over-C this outdated process has been completely digitised.



Operational Oversight

A formal audit was carried out on PIVs on site and on review, the Excel spreadsheets that were completed by staff, confirmed that the valves were in the correct position.

During the audit, on further investigation and following a physical inspection of the site, it was discovered that a number of PIVs were rusted shut. This confirmed that the information in the Excel sheet was inaccurate and given the poor condition of a number of the valves, it was clear that they may not have been checked, for some time.

This was a serious compliance failure which could result in site closure, potentially costing the company millions of euro, if a solution could not be found.

Over-C was the perfect solution to bridge this gap and to provide the company with full oversight into all operations.

Company Overview

Company size: Countries 125 Number of Employees 1,000 locally Number of users 20



Given that a pharmaceutical production facility requires a huge level of oversight, our powerful dashboards give operations management an overall view of what's happening throughout the facility, with real time reporting, highlighting what tasks are outstanding and using customised 2D maps to assist with decision making.

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77

Operations Manager



Over-C provide high-footfall, high-risk and high-output venues and facilities with a digital platform that enables real-time decision-making in the areas of cost control, compliance and the customer experience. All activity is monitored in real-time via a visual dashboard; and reporting is by exception – giving total transparency of frontline operations – but without overwhelming people with detail. This enables executives to achieve cost efficiencies by making smarter decisions about how best to deploy frontline resources; and ensures they are fully compliant with all relevant regulatory requirements and able to deliver an optimal customer experience.